Before the Additional Facility of the

#### INTERNATIONAL CENTRE FOR SETTLEMENT OF INVESTMENT DISPUTES (ICSID)

#### MERCER INTERNATIONAL INC.,

Claimant,

v.

#### **GOVERNMENT OF CANADA,**

Respondent.

ICSID CASE NO. ARB(AF)/12/3

#### **CLAIMANT'S MEMORIAL**

**Index of Exhibits** 

31 March 2014

Michael T. Shor Gaela Gehring Flores Andrew Treaster Amy Endicott Pedro Soto Kim Moller

ARNOLD & PORTER LLP

SANGRA MOLLER LLP
BARRISTERS & SOLICITORS

Mercer International Inc. v. Government of Canada (ICSID Case No. ARB(AF)/12/3)

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| 15-Aug-2011     | Final Submissions of Celgar, Celgar Complaint Regarding Failure of FortisBC and Celgar to Complete a General Service Agreement and FortisBC's Application of Rate Schedule 31 Demand Charges   | C-148      |
| 27-Sep-2010     | COD Certificate for Zellstoff Celgar Green Energy Project  | C-149      |

| <u>Date</u>     | <u>Title</u>   | <u>No.</u> |
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| 31-Oct-2006     | Letter from Lester Dyck, Senior Key Account Manager, BC Hydro, to<br>Pierre Lamarche, Energy Manager, Howe Sound Pulp and Paper                                | C-150      |
| 7-Mar-1978      | Elsley et.al. v. J.G. Collins Insurance Agencies Ltd., SCC {1978} 2 SCR 916  | C-151      |
| 14-Mar-2007     | Letter from Lester Dyck, Key Account Manager, BC Hydro,to Pierre<br>Lamarche, Energy Manager, Howe Sound Pulp and Paper  | C-152      |
| 1-Mar-2006      | Certificate of Merger of Mercer International, Inc. with and into Mercer Delaware Inc.   | C-153      |
| 4-Apr-2006      | Articles of Merger of Zellstoff Celgar Holdings Ltd. and Mercer International Inc.   | C-154      |
| 7-Jan-2014      | Mercer International Inc. Certificate of Existence from Secretary of State of the State of Washington  | C-155      |
| Undated         | Central Securities Register, "Zellstoff Celgar Limited"  | C-156      |
| 28-Feb-2001     | Letter from Ray Aldeguer, Senior Vice-President Legal Regulatory<br>Affairs and General Counsel, BC Hydro, to Robert J. Pellatt,<br>Commission Secretary, BCUC | C-157      |
| 10-May-<br>2007 | MEM, Briefing Note for Decision, British Columbia's Self Generator Policy (Draft)  | C-158      |
| 18-Nov-2004     | Technical Due Diligence" for Mercer International Inc.   | C-159      |

| <u>Date</u>       | <u>Title</u>  | No.   |
|-------------------|---|-------|
| 15-Mar-2004       | Power Smart Incentive Program Agreement, Industrial Load<br>Displacement Projects, between BC Hydro and Canadian Forest<br>Products Ltd.                                      | C-160 |
| Undated           | WTO Agreement on Subsidies and Countervailing Measures  | C-161 |
| 24-May-<br>2013   | BC Hydro Application for Approval of New PPA with FortisBC  | C-162 |
|                   |   | C-163 |
| 14-Jan-2014       | Foex & Pulpex, PowerPoint of Weekly Pulp PIX - US\$ List CIF Europe: through 14 January 2014  | C-164 |
| 22-Apr-1993       | BCUC, Order Number G-27-93 and Accompanying Decision  | C-165 |
| 26-Mar-2001       | Letter from R. Brian Wallace, Bull, Housser & Tupper, to Robert Pellat, Commission Secretary, BCUC  | C-166 |
| 30-Mar-2014       | WREGIS, WEEC.BIZ, available at <a href="http://www.wecc.biz/WREGIS/Pages/AboutWREGIS.aspx">http://www.wecc.biz/WREGIS/Pages/AboutWREGIS.aspx</a> (last visited 30 March 2014) | C-167 |
| 17-Feb-2014       | BCUC, Order Number G-19-14 and Accompanying Decision  | C-168 |
| Dec-2008 Dec-2013 | Celgar, Monthly Report Celgar, December 2013 and December 2008  | C-169 |

| <u>Date</u>                           | <u>Title</u>   | <u>No.</u> |
|---------------------------------------|--|------------|
| 30-Jan-2001                           | Letter from Ray Aldeguer, Senior Vice-President Legal, Regulatory<br>Affairs and General Counsel, BC Hydro, to Robert J. Pellatt,<br>Commission Secretary, BCUC, att. 1  | C-170      |
| 7-Sep-2010                            | Termination Agreement between HSPP and BC Hydro  | C-171      |
| 7-Sep-2010                            | Handwritten Notes titled "Re: HSLP & GA" (regarding the Termination Agreement between HSPP and BC Hydro (7 September 2010))  | C-172      |
| 11-Feb-2014                           | Mercer, Celgar Energy Analysis: REC Allocation Output  | C-173      |
| 1-Oct-2012<br>through 30-<br>Sep-2013 | Celgar, Annual Fuel Report, Contract 1: October 1, 2012 to September 30, 2013  | C-174      |
| 9-Oct-2009                            | Canfor Nets \$122M in Green Transformation Dollars, 250NEWS.COM (9 October 2009), available at <a href="http://www.250news.com/blog/view/14252/1/canfor+nets+\$122m+in+green+transformation++dollars?id=143&amp;st=16301">http://www.250news.com/blog/view/14252/1/canfor+nets+\$122m+in+green+transformation++dollars?id=143&amp;st=16301</a> (last viewed 30 March 2014) | C-175      |
| 23-Mar-2007                           | BC Pulp and Paper Task Force, Terms of Reference   | C-176      |
| Undated                               | Project Next Step: Summary of Due Diligence Binders  | C-177      |
| 1-Sep-2004                            | Letter from to David M. Gandossi, Mercer   | C-178      |
| Undated                               | Fairness Opinion Presentation  | C-179      |

| <u>Date</u> | <u>Title</u>  | No.   |
|-------------|---|-------|
| 15-Sep-2009 | Celgar, Celgar Green Energy Project: Green Transformation Program (GTP) Project Application         | C-180 |
| 24-Jan-2012 | Celgar, Project Performance Analysis: Zelstoff Celgar Limited<br>Partnership Capital Project Review | C-181 |
| 8-Dec-2004  | Presentation titled Mercer International Inc.: Analyst Day  | C-182 |
| 10-Dec-2004 | Letter from to Competition Bureau, Industry Canada  | C-183 |
| 17-Aug-2005 | Celgar, Presentation titled Mercer International: Management Team Meeting                           | C-184 |
| 2005        | Celgar Pulp Company, Business Plan (2005)   | C-185 |
| 13-Dec-2005 | Celgar, Monthly Report: November 2005   | C-186 |
| 13-Jan-2006 | Celgar, Monthly Report: December 2005   | C-187 |
| 6-Jun-2007  | Confidentiality Agreement between Celgar and FortisBC   | C-188 |
| Nov-2013    | BC Hydro Integrated Resource Plan Appendix 2A 2012 Electric Load Forecast (November 2013)           | C-189 |
| Undated     | Excel titled "BC Hydro Transmission Customers with Self Generation"                                 | C-190 |
| 1-Aug-2007  | Excel titled "Attachment A - Update (Aug. 1, 2007)"   | C-191 |

| <u>Date</u>     | <u>Title</u>   | <u>No.</u> |
|-----------------|--|------------|
| 17-May-<br>2013 | Tembec closes on sale of its NBSK pulp mill in Skookumchuck, British Columbia, to Paper Excellence for C\$94.6M, including C\$25.5M in working capital, subject to closing working capital adjustment, INDUSTRY INTELLIGENCE, INC., <a href="http://www.industryintel.com">http://www.industryintel.com</a> (last visited 30 March 2014)   | C-192      |
| 20-Dec-2000     | General Service Power Contract and Brokerage Agreement between West Kootenay Power and KPMG  | C-193      |
| 13-Feb-2013     | Canfor Pulp Products Inc. Annual Information Form (13 February 2013), available at <a href="http://www.canforpulp.com/_resources/investors/annuals/A130215_C">http://www.canforpulp.com/_resources/investors/annuals/A130215_C</a> <a href="http://www.canforpulp.com/_resources/investors/annuals/A130215_C">http://www.canforpulp.com/_resources/investors/annuals/A130215_C</a> <a href="http://www.canforpulp.com/_resources/investors/annuals/A130215_C">PPI_2012_AIF.pdf</a> (last visited 5 March 2014) | C-194      |
| 5-Mar-2014      | Canfor, The Leader in Dimension Lumber, available at <a href="http://www.canfor.com/documents/CanforCorpoarteBrochure.pdf">http://www.canfor.com/documents/CanforCorpoarteBrochure.pdf</a> (last visited 5 March 2014)   | C-195      |
| 7-Aug-2002      | Secretary of State of the State of Washington, Declaration of Trust of The Pacific West Fund (7 August 2002)   | C-196      |
| 14-Feb-2005     | British Columbia Ministry of Finance Corporate and Personal Property Registries, Certificate of Change of Name, No. BC0706906  | C-197      |
| 10-Jan-2006     | Zellstoff Celgar Limited Partnership, Certificate of Limited Partnership   | C-198      |
| 1-Mar-2006      | Certificate of Merger of Mercer Delaware Inc. with and into Mercer International Regco, Inc.   | C-199      |

| <u>Date</u> | <u>Title</u>  | <u>No.</u> |
|-------------|---|------------|
| 28-Sep-1971 | Secretary of State of the State of Washington, Amended Declaration of Trust of The Pacific West Fund Changing name to Pacific West Realty Trust   | C-200      |
| 23-Dec-1985 | Secretary of State of the State of Washington, Amended Declaration of Trust of The Pacific West Realty Trust Changing name to Asiamerica Equities Ltd.  | C-201      |
| 12-Dec-1991 | Secretary of State of the State of Washington, Amended Declaration of Trust of Asiamerica Equities Ltd. Changing name to Mercer International Inc.  | C-202      |
| 6-Jan-2013  | Northwest Electric Market: Annual Bilateral Prices, FERC.GOV (6 January 2013), available at <a href="https://www.ferc.gov/market-oversight/mkt-electric/northwest.asp">https://www.ferc.gov/market-oversight/mkt-electric/northwest.asp</a> | C-203      |
| 2003        | BC Hydro Public Power Legacy and Heritage Contract Act of 2003 {SBC 2003}, c.86   | C-204      |
| 27-Aug-1996 | Report of the Independent Power Producers Review Panel  | C-205      |
| 3-Jun-2011  | Tolko Industries Ltd (Tolko) Responses to BCUC Information Request No. 1  | C-206      |
| 22-Aug-2001 | Agreement Between Riverside Forest Products Limited and City of Kelowna   | C-207      |
| 22-Aug-2001 | Information Response of Riverside Forest Products Limited to BCUC Staff Information Request No. 2   | C-208      |
| 4-Nov-2008  | Electricity Purchase Agreement between BC Hydro and Celgar (Draft)  | C-209      |

| <u>Date</u> | <u>Title</u>  | No.   |
|-------------|---|-------|
| 2-Jul-2013  | Tolko Industries Ltd Response to June 17, 2013 Celgar Information Request No. 1 FortisBC Inc. Purchase of Kelowna Utility Assets - Phase 2  | C-210 |
| 10-Jun-2011 | Submission on behalf of Tolko Industries Ltd , In the Matter by Tolko Industries Ltd Kelowna Division for Reaffirmation of its Ability to Sell Power Generation in Excess of the First 2MW of Generation in each hour as per Order G-113-01 | C-211 |
| 7-Jul-2006  | Letter Agreement between  FortisBC, and  Zellstoff  Celgar Limited Partnership  | C-212 |
|             |   | C-213 |
| Various     | Email chain involving and and   | C-214 |
| 25-Mar-2014 | Average Exchange Rates, OANDA.COM, available at <a href="http://www.oanda.com/currency/average">http://www.oanda.com/currency/average</a> (last visited 25 March 2014)  | C-215 |
| 23-Jul-2007 | Mercer International Group, Presentation titled "Celgar Electricity Opportunities"  | C-216 |
| 13-Feb-2014 | BCUC, Order Number G-18-14  | C-217 |
| 28-Mar-2013 | FortisBC Application for Stepped and Stand-by Rates for Transmission Customers  | C-218 |
| 3-Feb-2014  | BCUC, Order Number G-12-14  | C-219 |

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|------------------|--|------------|
| 21-Aug-2008      | Power Supply Agreement between Celgar and FortisBC Inc.  | C-220      |
| 27-Jan-2009      | Electricity Purchase Agreement between BC Hydro and Celgar (27 January 2009)   | C-221      |
| Sept-16-<br>2008 | Letter from Joanna Sofield, Chief Regulatory Officer, BC Hydro, to Erica M. Hamilton, Commission Secretary, BCUC   | C-222      |
| 14-Jan-2005      | Consent to Assignment regarding General Service Power Contract No. 275331  | C-223      |
| 8-Jun-2006       | Memorandum from Brian Merwin to and re Electricity Sales/Power Marketing Decision  | C-224      |
| 27-Jan-2009      | Letter Agreement between BC Hydro and Celgar   | C-225      |
| 31-Jul-2009      | BCUC, Order Number E-08-09   | C-226      |
| 27-Dec-2012      | BCUC, Order Number G-202-12 and Accompanying Decision  | C-227      |
| 6-Jan-2010       | MEM and Ministry of Environment, Briefing Note for Decision,<br>Mercer International Group's request to establish a new, low<br>generation baseline and increase electricity sales | C-228      |
| 13-Dec-2013      | Letter from Erica Hamilton, Commission Secretary, BCUC, to Janet Fraser, Chief Regulatory Officer, BC Hydro  | C-229      |
| 1-Sep-2009       | Mercer, Briefing Note, Celgar Existing Generation  | C-230      |
| 26-Oct-2009      | Mercer, Briefing Note, Leveling the Playing Field - Briefing Note  | C-231      |

| <u>Date</u>     | <u>Title</u>   | <u>No.</u> |
|-----------------|--|------------|
| 23-Nov-2009     | MEM and Ministry of Environment, Briefing Note for Information, 10:15 am November 24 Meeting with Honourable Pat Bell, Minister of Forests and Range, and Representatives of Mercer International Group Regarding Mercer's Self Generation at its Celgar Pulp and Paper Mill | C-232      |
| 11-Jan-2010     | MEM, Briefing Note for Decision, Mercer International Group's request to establish a new, low generation baseline and increase electricity sales   | C-233      |
| 22-Feb-2010     | Letter from Blair Lekstrom, Minister, MEM, to David Gandossi, Executive Vice President, Chief Financial Officer and Secretary, Mercer International, and Brian Merwin, Vice President, Strategic Initiatives, Mercer International   | C-234      |
| 20-May-<br>1996 | WTO Appellate Body Report, <i>United States – Standards for Reformulated and Conventional Gasoline</i> , WT/DS2/AB/R, adopted 20 May 1996, DSR 1996:I, 3 (Exhibit R-187)   | C-235      |
| Undated         | Howe Sound Generation - External (Restricted Access)   | C-236      |
| 2010            | Clean Energy Act {SBC 2010}, c. 22   | C-237      |
| 4-Feb-2009      | Power Smart Incentive Program Amending Agreement No. 2 between BC Hydro and Canfor Pulp Limited Partnership  | C-238      |
| 4-Feb-2009      | Electricity Purchase Agreement between BC Hydro and Canfor Pulp<br>Limited Partnership   | C-239      |
| 1996            | Tax and Consumer Rate Freeze Act, RSBC 1996, c. 447  | C-240      |
| 10-Apr-1989     | Internal BC Hydro email from Nick VanderKwaak to Harvey Abell  | C-241      |

| <u>Date</u>     | <u>Title</u>   | No.   |
|-----------------|--|-------|
| 6-Feb-2008      | BC Hydro Bioenergy Call for Power Phase 1 Request for Proposals  | C-242 |
| 20-Feb-2008     | BC Hydro and BC Transmission Corp. Bioenergy Information<br>Meeting Materials, including BC's Bioenergy Strategy: Growing<br>BC's Natural Energy Advantage by Janice Larson of BC Ministry of<br>Energy, Mines and Petroleum Resources | C-243 |
| 7-Feb-2008      | Email from Marc Beauchemin of BC Hydro to Brian Merwin of Mercer International   | C-244 |
| 7-Feb-2008      | Letter from Jim Scouras of BC Hydro to Brian Merwin of Mercer International  | C-245 |
| 2-May-2008      | Letter from BC Hydro RFP Administrator to Brian Merwin   | C-246 |
| 7-May-2008      | Letter from Brian Merwin to BC Hydro RFP Administrator   | C-247 |
| 30-May-<br>2008 | Letter from BC Hydro RFP Administrator to Brian Merwin   | C-248 |
| 3-Dec-2010      | Celgar Application for Reconsideration of BCUC Decision and Order G-156-10   | C-249 |
| 28-Oct-2009     | HSPP Generation Baseline Calculations  | C-250 |
| 27-Mar-2006     | Memorandum from Brian Merwin to and re Electricity Procurement & Energy Opportunities  | C-251 |
| 20-Jan-2014     | Brian McClay & Associates Inc., Top 15 Global NBSK Market Pulp Producers, www.pulpmarket.ca  | C-252 |

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|-------------|---|-------|
| 3-Oct-1988  | HSPP Letter to BCHydro re: proposal for an agreement between BC Hydro and HSPP (3 October 1988)                                       | C-253 |
| 16-Feb-2010 | Briefing Note on HSPP Generation Agreement Termination (Draft)  | C-254 |
| 12-Jul-1988 | Memo from J.P. Sheehan to H. Abell, F.J. Klassen, and K. Miyazaki, attaching draft letter re: proposed cogeneration facility for HSPP | C-255 |
| 10-Nov-1989 | Interoffice Memo from H. Abell to D. Barnett, K. Peterson, and W. Morgan re: HSPP Generation Agreement                                | C-256 |
| 21-Jun-2006 | Letter from Pierre Lamarche to Lester Dyck re: Surplus Electricity Volume - Impact on Future CBL                                      | C-257 |
| 10-Mar-2011 | Email from Ryan Prontack to Leon Cender   | C-258 |
| Undated     | Celgar's GBL Determination  | C-259 |
| Nov-2013    | Pulp and Paper Products Council, Supply and Demand Chemical<br>Market Pulp  | C-260 |
| Dec-2013    | Hakwins Wright, Outlook for Market Pulp   | C-261 |
| Undated     | Celgar Mill History Timeline  | C-262 |
| Undated     | Robert W. Sexty, Canadian Cellulose Company, IPAC Case Study Program, Institute of Public Administration of Canada                    | C-263 |
| 20-Apr-2008 | Memorandum from Brian Merwin, to the Mercer Board of Directors, re: Celgar Energy Project   | C-264 |

| <u>Date</u> | <u>Title</u>  | <u>No.</u> |
|-------------|---|------------|
| 17-Apr-2009 | Bob Ivry and Christopher Donville, <i>Black Liquor Tax Boondoggle May Net Billions for Papermakers</i> , Bloomberg (17 April 2009) available at <a href="http://www.bloomberg.com/apps/news?pid=newsarchive&amp;sid=abDjfGgdumh4">http://www.bloomberg.com/apps/news?pid=newsarchive&amp;sid=abDjfGgdumh4</a> | C-265      |
| 7-Jul-2006  | Letter from Zellstoff Celgar, to FortisBC Inc.  | C-266      |
| 9-Aug-2005  | British Columbia Registrar of Companies, Certificate of Incorporation for Zellstoff Celgar Holdings, Ltd., No. BC0732008  | C-267      |
| 4-Apr-2006  | Unitholders Register for Zellstoff Celgar Limited Partnership   | C-268      |
| 1-Oct-2006  | General Service Power Contract and Brokerage Agreement Between Zellstoff Celgar Limited Partnership and FortisBC Inc.   | C-269      |
| 1-Mar-2006  | Declaration of Trust (Lands) for Zellstoff Celgar Limited and Zellstoff Celgar Holdings Ltd.  | C-270      |
| 1-Mar-2006  | Letter from Registrar of Companies to Cheryl Cruickshank re the continuation of Zellstoff Celgar Holdings Ltd. to the jurisdiction of Delaware  | C-271      |
| 1-Dec-2000  | Curtailment Agreement between West Kootenay Power and KPMG  | C-272      |
| 23-Jan-2009 | Final Submission of FortisBC, <i>In the Matter of British Columbia Hydro and Power Authority and Power Authority and Application to Amend Section 2.1 of Rate Schedule 3808 Power Purchase Agreement</i>  | C-273      |

| <u>Date</u> | <u>Title</u>   | <u>No.</u> |
|-------------|--|------------|
| 1-Mar-2006  | Certification by Harriet Smith Windsor that the Certificate of Incorporation of Zellstoff Celgar Holdings Ltd. is true and correct | C-274      |
| 1-Mar-2006  | Asset Transfer Agreement between Zellstoff Celgar Limited and Zellstoff Celgar Holdings Ltd.                                       | C-275      |
| 1-Mar-2006  | Asset Transfer Agreement between Zellstoff Celgar Holdings Ltd. and Zellstoff Celgar Limited Partnership                           | C-276      |